Michigan Economic and Budget Update

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State of the National Economy



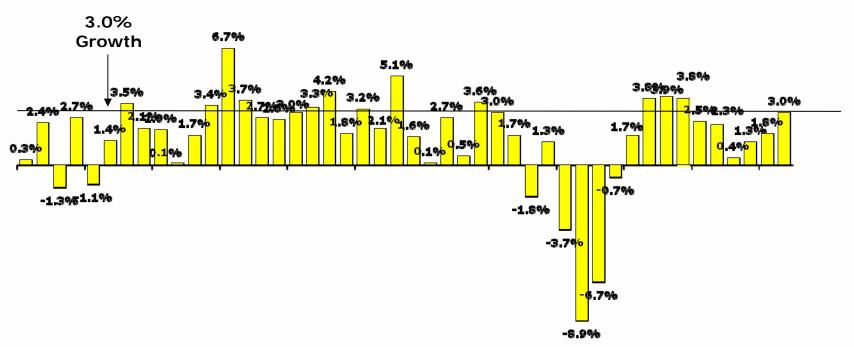
Overview

- National recession has been over for 3 years
- Recovery has been uneven and halting; risk of double dip very high last spring
- Lately economy has been strengthening: auto sales, stock market, employment growth have all been better
- Risks to outlook include oil prices, Europe, and federal fiscal policy



Recession Has Been Over for Almost 3 Years

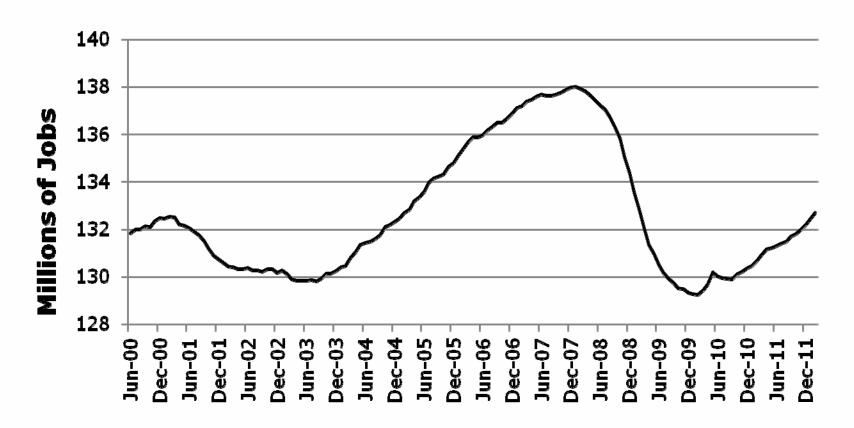
Real GDP Growth



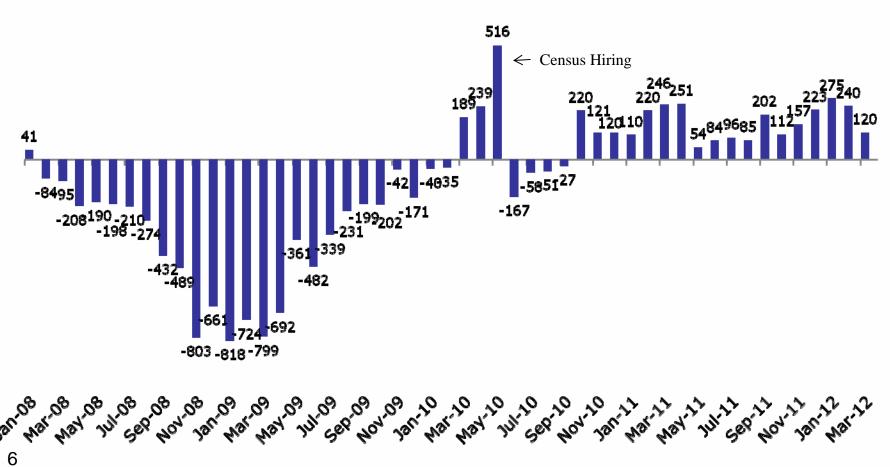
2000 Q3 2001 Q3 2002 Q3 2003 Q3 2004 Q3 2005 Q3 2006 Q3 2007 Q3 2008 Q3 2009 Q3 2010 Q3 2011 Q3



U.S. Employment Growing But Still Down 5.3 Million Jobs from Peak



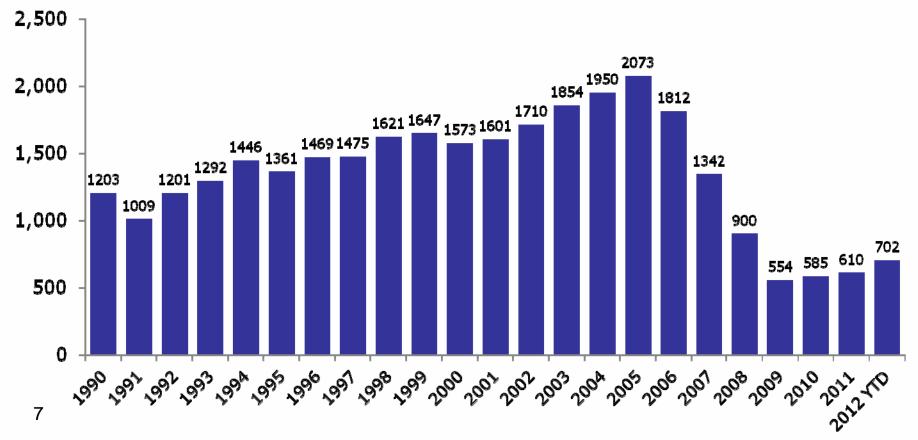
Monthly Employment Growth Improving



Source: U.S. Bureau of Labor Statistics; bars are monthly change in U.S. payroll employment.

Housing Starts Improving But Remain Extremely Depressed

Between 1959 and 2007 Total Never Below 1M

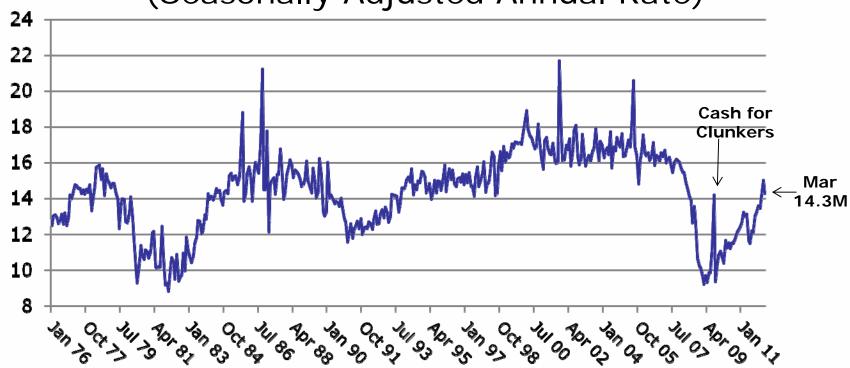


Source: Newly Privately Owned Housing Starts St. Louis Fed (FRED) 2012 annualized Jan and Feb avg..



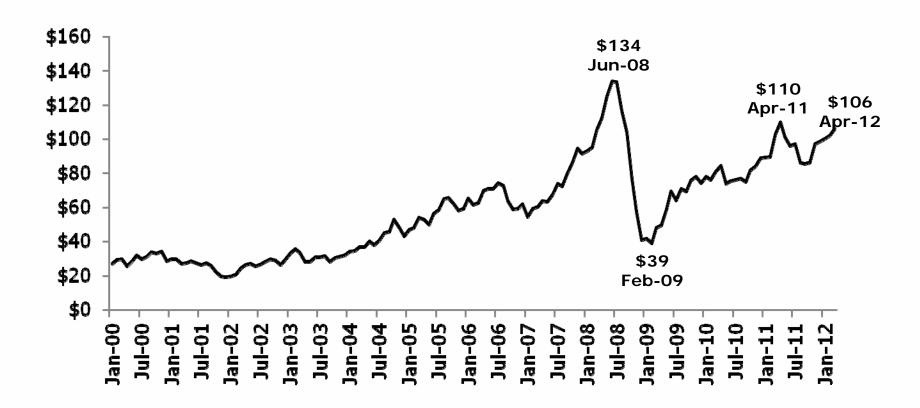
Vehicle Sales Are Recovering

Monthly Light Vehicle Sales (Seasonally Adjusted Annual Rate)





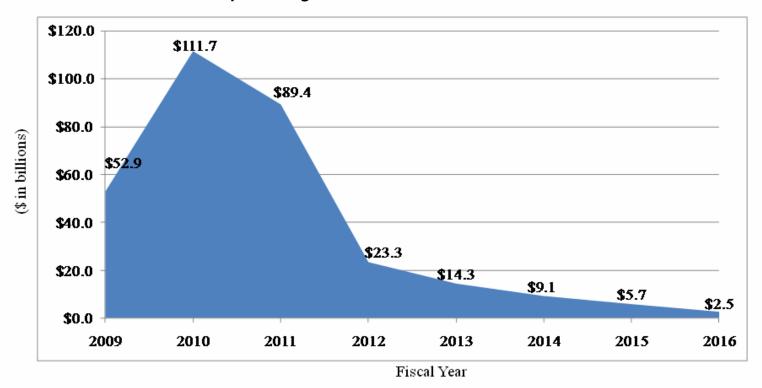
Oil Tops \$100 Per Barrel Again





End of ARRA and Other Stimulus Drags on Recovery

Temporary Federal Aid to States



Source: Government Accounting Office as presented by NASBO in *Preliminary Summary of NGA/NASBO Spring 2011 Fiscal Survey of the States*.



Federal Fiscal Policy

- Federal deficit projected to be 7.6% of GDP in 2012; higher than any year from 1946 to 2008
- Under current law, many tax cuts would expire -- CBO projections have revenues going from 15.8% of GDP in 2012 to 19.8% in 2014, a 25% increase
- If Congress does not pass a bill with \$1.2 trillion in cuts by January, automatic cuts scheduled to go into effect ("sequestration"); cuts would be in defense and nonexempt programs including Medicare
- Unlikely current law will remain in place for taxes or spending, but significant deficit reduction needs to occur representing a risk for both the economic outlook and state and local
- 11 programs supported by federal spending



Summary of U.S. Outlook

- U.S. growth is improving, but still slow;
- Improving light vehicle sales are a major plus for Michigan (particularly SE Michigan)
- Rising oil prices threaten to slow growth
- Aggressively addressing the federal deficit is a significant risk to the near-term outlook; not addressing is a significant risk to the long-term outlook
- Financial markets in Europe are also a risk to outlook

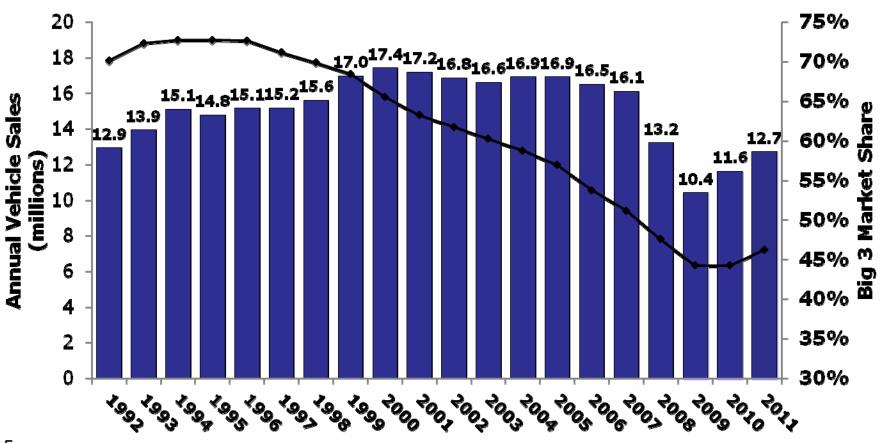


Michigan's Recent Economic Experience

The Last Decade Was an Economic Disaster for Michigan

| | Growth 20 | Michigan | |
|------------------------|------------------|----------|-------------|
| | U.S | Michigan | Rank |
| Population | 9.6% | -0.8% | 51 |
| Real Per Capita GDP* | 6.5% | -6.4% | 50 |
| Employment | -0.3% | -17.4% | 51 |
| Real Per Capita Income | 4.0% | -6.8% | 51 |

Big 3 Market Share Plummets

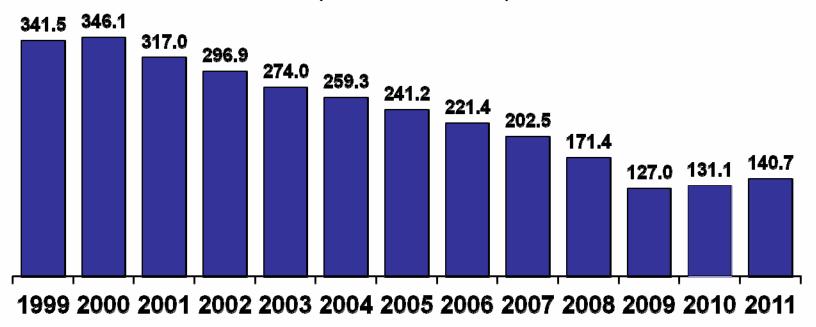


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Source: Market share data 1992 to 2009 MI Dept of Treasury. 2010-2012 share data RSQE.

200,000 Transportation Equipment Jobs Lost

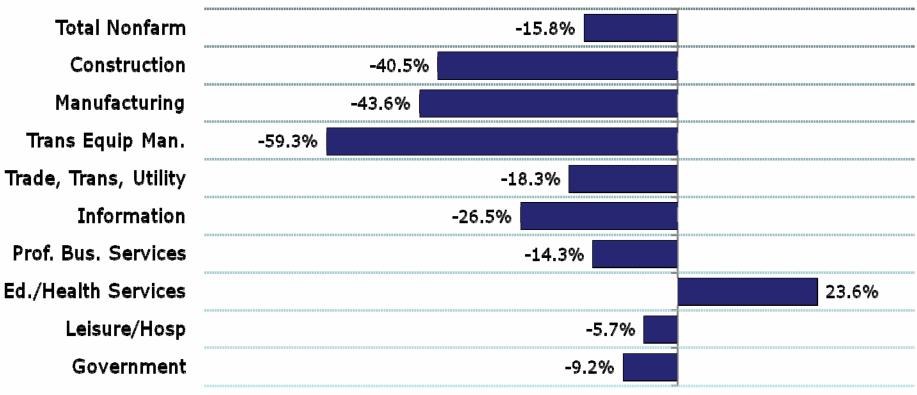
Michigan Transportation Equipment Employment (In Thousands)





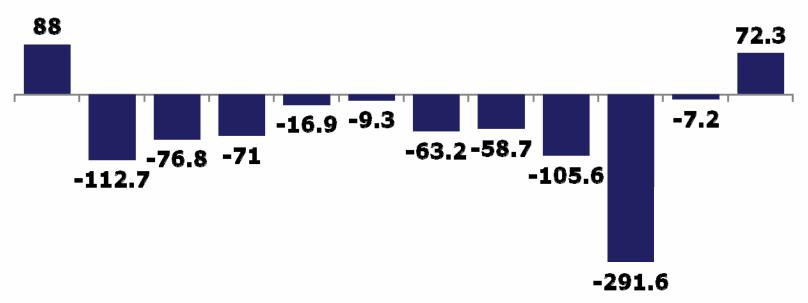
Almost Every Sector in Michigan Has Lost Jobs

2000 to 2011



After 10 Years of Decline Michigan Added Jobs in 2011

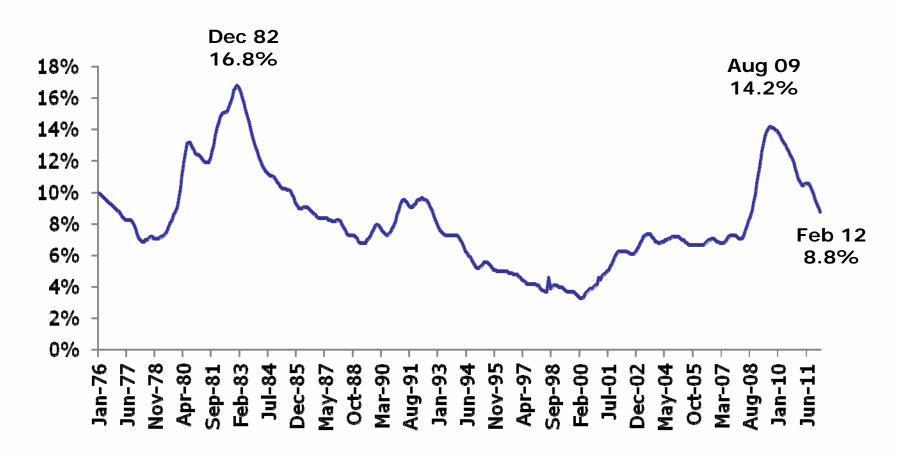
Annual Change in Payroll Employment (thousands)



Avg. 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 88 to 00

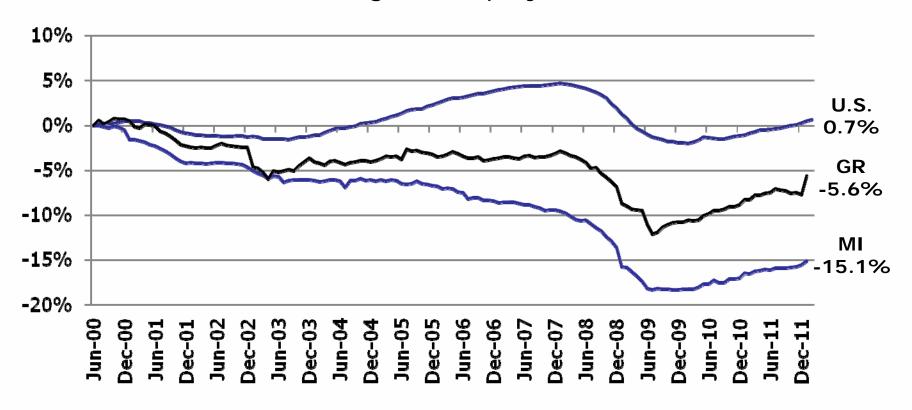


Michigan's Y-O-Y Unemployment Rate Drop Largest in U.S.



Grand Rapids Area Employment Lags U.S. But Out Performs Michigan

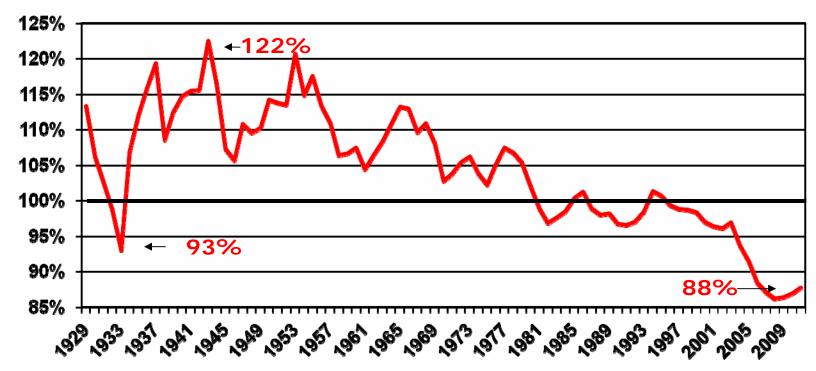
Cumulative Percent Change in Employment Since June 2000





Michigan Has Become Poorer Relative to Other States

Michigan per Capita Income as a Percent of U.S. Per Capita Income Rank has fallen from 20th in 2001 to 37th in 2011





State Budget – Recent History



Michigan Taxes at Average as % of Income But Well Below Average Per Capita

State and Local Taxes

| Per Capita | | | Per \$1,00 | 0 of Persona | Income | |
|------------|------------------|----------------|-----------------|------------------|----------------|--------------------|
| Year | U.S. (2009\$) | MI (2009\$) | MI as % of U.S. | U.S. (2009\$) | MI (2009\$) | MI as % of U.S. |
| 1979 | \$2,704 | \$3,088 | 114.2% | \$100.13 | \$108.51 | 108.4% |
| 1989 | \$3,287 | \$3,452 | 105.0% | \$103.23 | \$110.41 | 107.0% |
| 1999 | \$3,761 | \$3,891 | 103.5% | \$103.08 | \$108.46 | 105.2% |
| 2009 | \$4,144 | \$3,627 | 87.5% | \$106.69 | \$108.22 | 101.4% |



State Spending From State Resources Down in Most Categories Ex 2002 Ex 2012 Nominal %

| | FY 2002 | FY 2012 | Nominai % |
|----------------------|--------------|--------------|-----------|
| | (millions\$) | (millions\$) | Change |
| Medicaid/DCH | \$3,066 | \$4,901 | 59.8% |
| Corrections | \$1,653 | \$1,927 | 16.6% |
| Human Services | \$1,230 | \$1,155 | -6.1% |
| K-12 | \$11,221 | \$10,550 | -6.0% |
| Community College | \$320 | \$284 | -11.3% |
| Universities/Fin Aid | \$1,941 | \$1,264 | -34.9% |
| Revenue Sharing | \$1,517 | \$959 | -36.8% |
| All Other | \$5,139 | \$5,219 | 1.6% |
| Total | \$26,087 | \$26,260 | 0.7% |
| U.S. CPI - U | 178.9 | 229.1 | 28.1% |



Select Budget Indicators

| | | | Percent |
|-------------------------|-----------|-----------|---------|
| | FY 2002 | FY 2012 | Change |
| Medicaid Caseload | 1,211,816 | 1,920,000 | 58.4% |
| Prison Population | 47,270 | 43,455 | -8.1% |
| K-12 Pupil Count | 1,647,459 | 1,552,300 | -5.8% |
| Comm. Col. Students | 116,802 | 177,277 | 51.8% |
| University Students | 241,205 | 262,615 | 8.9% |
| Michigan Per Cap Income | 30,193 | 35,597 | 17.9% |
| U.S. CPI-U | 178.9 | 229.1 | 28.1% |



2011 Tax Changes

- MBT repealed and replaced with CIT. Noncorporate entities are exempt.
- Business tax revenues fall From \$2,013M to \$352M a \$1.6B cut (83 percent)
- IIT increased by \$1,353M by eliminating or reducing credits and exemptions and freezing rate
- Tax changes aimed at economic development not budget balancing

FY2012 Budget Update

Economic Improvement

- FY2012 budget completed in late May 2011 (based on May 2011 revenue estimates)
- Since then, marked improvement in condition of the budget, as result of improving economic situation
- Jan. 2012 revenue estimate: add'l \$407M from May
- Estimated FY2012 year-end balances:
 - General Fund surplus: \$70M to \$628M
 - School Aid Fund surplus: \$0 to \$119
- What to do with these add'l resources?
 - Some of it one-time in nature result of FY2011 year-end balance increase
 - Some of it ongoing result of economic conditions which will improve base going forward
 - Important consideration: use funds appropriately to maintain structural balance in budget (ongoing revenue = ongoing spending)



Revenue Estimates Up From May But FY2014 Below FY2011

| Change | From | May | 2011 |
|--------|-------------|-----|------|
|--------|-------------|-----|------|

| | FY 2011 | FY 2012 | FY 2013 | FY 2014 |
|-------|---------|---------|---------|---------|
| GF-GP | \$129.8 | \$278.0 | \$126.5 | |
| SAF | \$109.7 | \$128.5 | \$89.7 | |
| Total | \$239.5 | \$406.5 | \$216.2 | |

Change From Prior Year's Revenue Total

| GF-GP | \$1,134.5 | \$217.4 | \$4.1 | \$201.4 |
|----------|-----------|-------------|---------|---------|
| SAF | \$431.2 | (\$484.6) | \$291.3 | \$304.7 |
| Stimulus | (\$401.0) | (\$1,120.0) | \$0.0 | \$0.0 |
| | \$1,164.7 | (\$1,387.2) | \$295.4 | \$506.1 |

One-Time vs Ongoing Spending

Key Distinction When Using Fund Balances

- Designate items as "one-time" because ongoing revenues not sufficient to support spending
- Governments use "one-time" spending for a variety of reasons:
 - Address short-term needs
 - Pay down debt
 - Save for the future
- Substantial portions of FY2011 surpluses already designated as "one-time" spending in FY2012:
 - \$460M from the School Aid Fund
 - \$427M from the General Fund (including \$256M to the Rainy Day Fund)
- Governor's plan exhausts fund balances in FY2013, either in "one-time" spending or deposited in the Rainy Day Fund



FY 2013 Budget



Situation Facing Governor

Starting Point Different Than FY2012

- Budget balanced (unlike FY2012 when faced with a \$1.5B shortfall in General Fund)
- Economic improvement translates to moderate revenue growth in both General and School Aid Funds
- Sizeable projected year-end FY2012 balances in both General and School Aid Fund budgets
- Pressures to restore funding, after cuts taken in FY2012
- Tax restructuring complete (although potential for personal property tax reform – affects locals mainly)
- Scheduled income tax rate cut (1/2013) costs \$133M



Themes in Governor's Budget

Continuation of FY2012

- Structurally balanced in both General and School Aid Funds
- Some moderate funding increases in FY2013 higher education, local government, public safety
- FY2014 budget "planning budget" basically flat
- "Best Practices" funding expanded to other areas
- "All money is green" SAF for higher education
- Distinction between one-time and ongoing spending
- Build up reserves in Rainy Day Fund to \$388M
- Continue to pay down debt (state employee OPEB liabilities)

K-12 School Aid Highlights

- Total spending: minimal increase (0.2%) for FY2013
 - But, \$460M in "one-time" spending in FY2012
 - Only \$150M designated as "one-time" in FY2013
 - Some "one-time" converted to ongoing spending, but remainder is removed
 - Ongoing spending: increase of \$214M or 2%
- Freezes foundation grants (min. \$6,846), continues \$470 cut
- Half-day kindergarten receives one-half foundation
- Continues "best practices" incentive funding
- Adds new student performance funding component
- Increases funding to help offset retirement costs
- Includes competitive grants to encourage consolidation

Performance/"Best Practices" Funding

Adds New Programs

- \$190M available to districts in two areas (up from \$154M in FY2012, but only \$50M is ongoing)
- New approx. \$70M (up to \$100pp) for student achievement
 - \$30pp for math proficiency grades 3-8
 - \$30pp for reading proficiency grades 3-8
 - \$40pp for high school students across 4 years
- Approx. \$120M (est. \$78pp) for districts meeting 5 of 6 "best practices" - similar to current-year
 - Schools of choice, measure student growth 2X year, dual enrollment, online learning, health care policy holder (existing), and dashboard (existing)
- New 5% of ISD general operation funding tied to districts meeting 4 of 5 "best practices"
 - Service consolidation plan, competitive bid noninstructional service, technology plan, dashboard, work with other ISDs



K-12 Per-Pupil Funding

Small Increase Offset by Retirement Rate Increase

Per-Pupil Funding Changes Compared to FY2012

| | <u>г</u> | 12012 |
|---|----------|-------|
| Foundation (minimum) | \$ | 6,846 |
| Best Practice/Performance Funding | \$ | 100 |
| Retirement Contribution Incr. Cost Offset | \$ | 100 |
| Subtotal | \$ | 7,046 |
| % Change from FY2012 | | |
| Retirement Contribution Incr. (compared to '12) | \$ | - |
| Net Change | \$ | 7,046 |
| % Change from FY2012 | | |
| | | |

| <u>F</u> | Y2012 | <u>F</u> | Y2013 | <u>F</u> | Y2014 |
|----------|-------|----------|-------|----------|-------|
| \$ | 6,846 | \$ | 6,846 | \$ | 6,846 |
| \$ | 100 | \$ | 178 | \$ | 65 |
| \$ | 100 | \$ | 115 | \$ | 115 |
| \$ | 7,046 | \$ | 7,139 | \$ | 7,026 |
| | | | 1.3% | | -0.3% |
| \$ | - | \$ | (166) | \$ | (215) |
| \$ | 7,046 | \$ | 6,973 | \$ | 6,811 |
| | | | -1.0% | | -3.3% |

Retirement Rate Increase: 24.5% in '12 to 27.4% in '13 of payroll



School Funding Down Sharply

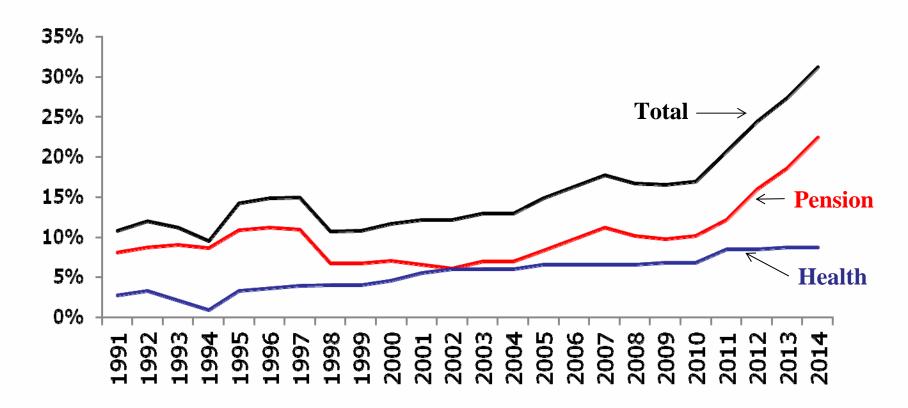
| State Apppriated Funds | | Pupils | | Per Pupil Funding | | |
|------------------------|-------------------|------------------|-------------------|-------------------|-----------------|------------------|
| Fiscal Year | Funds (2013\$) | Change From 2000 | Number (millions) | Change From 2000 | Amount (2013\$) | Change From 2000 |
| 2000 | \$13,616.3 | | 1.6966 | | \$8,026 | |
| 2001 | \$14,217.7 | 4.4% | 1.7042 | 0.4% | \$8,343 | 4.0% |
| 2002 | \$14,645.1 | 7.6% | 1.7096 | 0.8% | \$8,566 | 6.7% |
| 2003 | \$14,454.6 | 6.2% | 1.7149 | 1.1% | \$8,429 | 5.0% |
| 2004 | \$13,783.5 | 1.2% | 1.7144 | 1.0% | \$8,040 | 0.2% |
| 2005 | \$13,410.3 | -1.5% | 1.7078 | 0.7% | \$7,852 | -2.2% |
| 2006 | \$13,160.5 | -3.3% | 1.6975 | 0.1% | \$7,753 | -3.4% |
| 2007 | \$13,187.5 | -3.1% | 1.6811 | -0.9% | \$7,845 | -2.3% |
| 2008 | \$12,435.7 | -8.7% | 1.6526 | -2.6% | \$7,525 | -6.2% |
| 2009 | \$12,122.2 | -11.0% | 1.6197 | -4.5% | \$7,484 | -6.7% |
| 2010 | \$11,467.3 | -15.8% | 1.5957 | -5.9% | \$7,186 | -10.5% |
| 2011 | \$11,305.2 | -17.0% | 1.5694 | -7.5% | \$7,203 | -10.2% |
| 2012 | \$11,217.1 | -17.6% | 1.5528 | -8.5% | \$7,224 | -10.0% |
| 2013* | \$10,986.0 | -19.3% | 1.5429 | -9.1% | \$7,120 | -11.3% |

³⁶ Gov's recommendation

Source: Senate Fiscal Agency and CRC calculations.



K-12 Retirement Costs Soar From 16.9% of Payroll in 07 to 31% in 14





Community Colleges

Moderate Growth Tied to Performance

- Total appropriation cut by 4% in FY2012 ½ across-theboard and ½ based on performance indicators
- Overall 3% increase (\$9M) in FY2013 for new "performance funding" – designated critical skills areas (CSAs)
 - Amount varies by college based on degree completions in CSAs - range from 1.5% to 8.4%
- Small increase (\$1.7M) to help defray retirement cost increases associated with state-administered system
- Continues to use SAF (\$198M) for operational support



Higher Education

Moderate Growth but Short of Restoring FY2012 Cuts

- University funding was cut 15% last year
- Overall 3% increase (\$36M) in FY2013 for new "performance funding" based on 4 factors
 - Growth in undergraduate degree completions, CSA completions, Pell Grant students, tuition restraint
 - Amounts vary by school range from 0.9% to 7.6% (before tuition restraint allocation)
- Continues to use SAF (\$200M) for operational support

Corrections

Represents Over One-Fifth of General Fund Budget

- Prison population reduced to 43,018 in 2011, down from historic peak of nearly 51,454 in 2006 (nearly 20% decline)
 - Court commitments remained stable, but moves to parole increased and fewer returns to prison
- General Fund spending declining, but not at same pace as prisoner population
- FY2013 budget increases General Fund spending by 1.6% - largely tied to employee pay/insurance
- Cost savings resulting from facility closures, position eliminations, and competitively biding health care

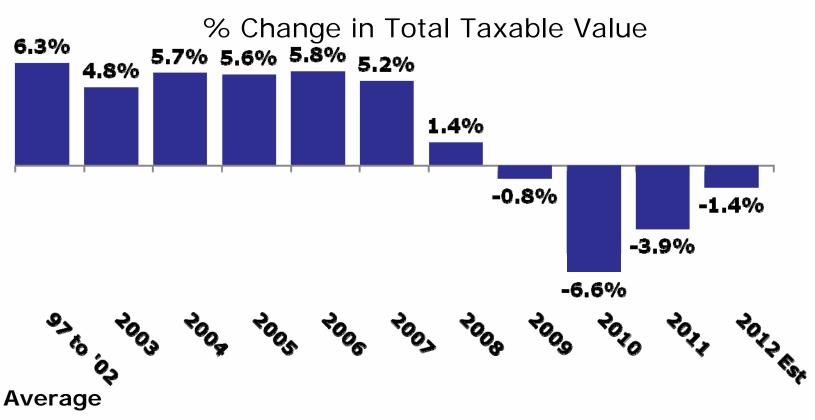


Assistance to Local Governments

Small Increases

- Constitutional payments (cities, villages, twps) to receive 2% increase based on sales tax growth
- Incentive funding (EVIP) for CVTs maintained at \$210M (cut by 1/3 in 2012)
- Counties revenue-sharing program replaced with new, incentive-based funding similar to CVTs
 - Increase of \$11M (only 75% of full amount)
- Increases funding (\$20M one-time) for competitive shared services grants to \$25M, allows counties to apply for funding

Property Taxes Had Held Up Well But That Has Changed





Property Tax Growth Varies Widely

Taxable Value Growth

| | 2000 to 2007 | 2007 to 2011 | 2000 to 2011 |
|-----------------|--------------|--------------|-----------------|
| Pontiac | 42% | -37% | -11% |
| Livonia | 31% | -20% | 5% |
| Grand Rapids | 38% | -3% | 34% |
| Wyoming | 39% | -12% | 22% |
| Kentwood | 34% | -7% | 25% |
| E. Grand Rapids | 46% | 4% | 52% |
| Claire | 38% | 6% | 47% |
| US-CPIU | 20% | 8% | 31% |

Source: State Tax Commission and CRC Calculations.

Building Up Reserves

- FY2012 budget included \$256M deposit to Rainy Day Fund, first since FY2000
- FY2013 proposal provides additional \$133M
- Still a way off from \$1.3B surplus at end of FY2000
- Reserves serve as hedge against economic improvement stalling and federal budget cuts
- Reserves used to help manage state's cash needs throughout the year
- Sends positive message to state's creditors



State Workforce and Employee Compensation

Further Shrinkage

- 3% reduction in budgeted classified FTEs (53,314)
- Recognizes the cost increases associated with recently agreedto collective bargaining agreements
 - Net increase of \$124M in compensation increases
 - Generally, 1% base pay inc. and 1% lump sum payment
 - Non-represented employees to receive 3% base pay inc. and 2% lump sum payment
 - 80/20 health care premium sharing effective FY2013 for all state workers
- Continues to prefund OPEB liabilities for state workers (\$465M)



Citizens Research Council

- Founded in 1916
- Statewide
- Non-partisan
- Private not-for-profit
- Promotes sound policy for state and local governments through factual research – accurate, independent and objective
- Relies on charitable contributions of Michigan foundations, businesses, and individuals
- www.crcmich.org



Recent Research

- <u>Education Series</u> K-12 Finance; charter schools; early childhood; teaching reforms; governance; special education
- <u>Local Government</u> –Collaboration/consolidation (Kent County 2010); government dashboards; local income taxation
- <u>Detroit</u> Fiscal situation; legacy costs; working on reform options
- State Budget Ongoing monitoring of state fiscal
 situation; several budget notes published each year



Questions?



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